

Matter # 5180080

**COGNITIVE TESTING
WITH CURRENT SMOKERS/ FORMER SMOKERS/ NEVER USERS**

<p>RECRUIT/QUOTA PER REGION</p> <ul style="list-style-type: none"> RECRUIT 36 RESPONDENTS FOR 36 TO SHOW <p>SEE QUOTA SHEET FOR BREAKOUTS</p>	<p>Current Smokers/ Former Smokers: Adults who have smoked at least 100 cigarettes in their entire life</p> <p>Never Users: Adults who have not smoked 100 cigarettes in their entire life and currently do not smoke at all</p> <p>Current Smokers/ Former Smokers/ Never Users will be subdivided into:</p> <ul style="list-style-type: none"> Six Age/Gender Groups (Quotas) <ul style="list-style-type: none"> Male/Female Ages 21-25, 26-34, 35-49, 50+ <p>Current Smokers will be subdivided into:</p> <ul style="list-style-type: none"> Future Usage Intent (Quotas) <ul style="list-style-type: none"> With Intention to Quit With No Intention to Quit <p>Former Smokers will be subdivided into:</p> <ul style="list-style-type: none"> Length of Time Quit (Quotas) <ul style="list-style-type: none"> Recent Quitters Long Term Quitters Mix of regular and menthol users Mix of full-flavor taste vs. lighter-taste users Mix of race/ethnicity, education, income
TOPIC	Tobacco Usage
HONORARIA	\$100
LENGTH	60 Minutes Respondents who show will receive full honorarium, even if sent home

Name _____

Session Day/Date _____ Session Time _____

Good morning/afternoon, this is _____ calling on behalf of _____ Research, a market research firm located in Irving, Texas. We are conducting a research study tobacco usage. This study is for research purposes only and the information provided is strictly confidential. The study will involve participation in a focus group at a central location for which we will pay you [\$100] for participating. **May I ask you a few preliminary questions to see if you match our research criteria?**

QS1. RECORD GENDER (**DO NOT ASK UNLESS UNSURE**)

1. Male
2. Female

QS2. Do you currently live in the United States?

1. Yes
2. No

[IF QS2 = 2 (NO), THANK & TERMINATE; OTHERWISE, CONTINUE]

QS3. What state do you live in?

_____ (**CAPTURE & RECORD**)

QS4. **[OMIT]**

QS5. **[OMIT]**

QS6. What is your exact age?

_____ (**CAPTURE & RECORD**)

[CHECK AGE BASED ON STATE OF RESIDENCE (SEE QUALIFICATION / FACILITY SPREADSHEET) AND TERMINATE AS APPROPRIATE.]

[ROLL UP TO AGE GROUPS AS:

- 21-25
- 26-49
- 50+

(RECRUIT A MIX OF AGES WITHIN THE PARTICULAR AGE GROUP)

QS7. To confirm, what is the exact date of your birth?

_____ (**CAPTURE & RECORD**)

[MONTH / DAY / YEAR RESPONSE. VALIDATE RESPONSE TO QS6. IF UNDER LEGAL AGE, REFUSED OR QS7 DOES NOT EQUAL QS6, TERMINATE.]

QS8. Do you, or does anyone in your household, work or study in any of the following?

[READ & RECORD ALL THAT APPLY]

1. Advertising
2. Market Research
3. Health / Medical Industry
4. Journalism
5. Public Relations
6. Manufacture, sale or distribution of tobacco products
7. Marketing
8. Political Lobbying / Legal Field
9. Newsagent / Supermarket / Cash & Carry retailing
10. None of these

[IF QS8 = 1-8, TERMINATE; OTHERWISE, CONTINUE.]

QS9. Have you ever participated in a market research study?

1. Yes
2. No
3. Don't know / Not sure

[IF QS9=3 (DK), TERMINATE; OTHERWISE, CONTINUE.]

[ASK QS10 IF QS9 = "YES"]

QS10. Approximately how long ago did you last participate in a market research study?

1. Within the last 3 months
2. 3 to 6 months ago
3. 6 to 12 months ago
4. Over 12 months ago
5. Don't know / Not sure

[IF QS10=1, 2 OR 5 THANK & TERMINATE; OTHERWISE, CONTINUE.]

[ASK QS11 & QS12 IF QS1 = 2 (FEMALE); OTHERWISE, SKIP TO QS13.]

QS11. Are you currently pregnant?

1. Yes
2. No

QS12. Are you currently breastfeeding?

1. Yes
2. No

[IF QS11 OR QS12=1 (YES), TERMINATE; OTHERWISE, CONTINUE.]

QS13. During the discussion group you will be asked to read and write in English. Are you comfortable with doing this?

1. Yes
2. No

[IF QS13=2 (NO), TERMINATE; OTHERWISE, CONTINUE.]

QS14. Do you smoke cigarettes?

1. Every day
2. Some days
3. Not at all

QS15. Have you ever smoked 100 cigarettes or more in your life?

1. Yes
2. No

[TOBACCO USAGE QUOTA GROUP CLASSIFICATION:

IF QS14=1 OR 2 (EVERY DAY OR SOME DAYS) AND QS15=1 (YES), CLASSIFY AS "CURRENT SMOKERS."

IF QS14=3 (NOT AT ALL) AND QS15=1 (YES), CLASSIFY AS "FORMER SMOKERS"

IF QS14=1 OR 2 (EVERY DAY OR SOME DAYS) AND QS15=2 (NO), CLASSIFY AS "EXPERIMENTAL CURRENT SMOKERS" AND TERMINATE

IF QS14=3 (NOT AT ALL) AND QS15=2 (NO), CLASSIFY AS "NEVER SMOKERS"

[ASK QS16 IF CURRENT OR FORMER SMOKERS; OTHERWISE, SKIP TO QS18.]

QS16. Have you use any e-cigarette(s) in the past 7 days?

1. Yes
2. No

[IF FORMER SMOKERS, ASK QS17; OTHERWISE, SKIP TO QS18.]

QS17. For how long have you quit now?

1. Less than 2 weeks
2. 2 weeks to less than 1 month ago
3. 1 month to less than 3 months ago
4. 3 months to less than 6 months ago
5. 6 months to less than 1 year ago
6. 1 year ago to less than 5 years ago
7. 5 years to less than 15 years ago
8. 15 or more years ago

[FORMER SMOKER SUBQUOTA CLASSIFICATION:

IF QS17=1 – 5 (WITHIN PAST YEAR), CLASSIFY AS “RECENT QUITTERS.”

IF QS17=6-8 (MORE THAN 1 YEAR AGO), CLASSIFY AS “LONG-TERM QUITTERS.”]

[IF CURRENT SMOKERS, ASK QS18-QS27]; OTHERWISE, SKIP TO QS28.]

QS18. Which brand of cigarettes do you, yourself, buy and smoke most often?

_____ (CAPTURE & RECORD)

QS19. You said that **[INSERT RESPONSE FROM QS18]** is the brand that you buy and smoke most often, to the best of your knowledge, is it...?

1. Full-flavor taste
2. Lighter taste
3. Don't know / unsure (HOLD FOR REVIEW)

[RECRUIT MIX OF FULL-FLAVOR / LIGHT PER GROUP]

QS20. And is this usual brand...?

1. Menthol
2. Non-menthol

[RECRUIT MIX OF MENTHOL / NON-MENTHOL PER GROUP.]

QS21. In the last year, how many times have you quit smoking cigarettes for at least 24 hours?

1. Zero
2. One to two times
3. Three to four times
4. Five times or more

QS22. On average, how many cigarettes do you smoke per day?

_____ (CAPTURE & RECORD)

QS30. Which of the following includes your total annual household income?

1. Less than \$25,000
2. \$25,000 - \$49,999
3. \$50,000 - \$74,999
4. \$75,000 - \$99,999
5. \$100,000 - \$149,999
6. \$150,000 or more

[RECRUIT MIX PER LOCATION]

INVITATION TO PARTICIPATE:

Thank you! You do qualify for our study. We would like to invite you to take part in an in-person discussion. Participation involves a 60 minute in-person discussion at a local facility.

The session is informal and all you will be asked to do is give your opinions. In appreciation of your time and sharing your opinions, you will receive an honorarium of \$100. The discussion will take place on **[INSERT AVAILABLE DATES OF RESEARCH & TIMES OF GROUPS]**.

Are you willing and able to participate?

1. Yes
2. No **[THANK & TERMINATE]**

Prior to group discussion, you will be required to sign a document to verify your legal age before participating in the group. Please be sure to bring proof of identity such as a driver's license, passport or state issue identification card. Will you be able to provide such documentation and sign the document to verify your legal age?

1. Yes
2. No **[THANK & TERMINATE]**

[IF RESPONDENT AGREES, RECORD RESPONDENT INFORMATION AND ALL DATES/TIMES AVAILABLE.]

We will call you the day before to remind you about this discussion. We will be counting on your attendance since we will only be inviting a limited number of people. May I please get your contact information to confirm your attendance?

RECRUITER NOTE: REMIND ALL RESPONDENTS WHO ARE CURRENT SOMKERS TO BRING THEIR CIGARETTES WITH THEM TO THEIR INTERVIEW. ALL RESPONDENTS MUST BRING THEIR IDENTIFICATION. THEY WILL NOT BE ALLOWED IN THE ROOM WITHOUT BRINGING IDENTIFICATION TO VALITDATE THEIR AGE.

PLEASE MAKE A COPY OF THEIR CIGARETTE PACK FOR CURRENT SMOKERS AND PHOTO ID ON THE SAME COPY. LABEL THE RESPONDENT NAME AND WHAT GROUP/ LOCATION FOR US TO RECONCILE ON THE BACK END.

FOR FORMER SMOKERS, PLEASE MAKE A COPY OF THEIR IDENTIFICATION AND LABEL WHAT GROUP. LOCATION FOR US TO RECONCILE ON THE BACK END.

FOR NEVER SMOKERS, PLEASE MAKE A COPY OF THEIR IDENTIFICATION AND LABEL WHAT GROUP LOCATION FOR US TO RECONCILE ON THE BACK END.

ALL DOCUMENTS MUST BE SCANNED INTO PDF / IMAGE FILES AND SENT TO AMY SCHOTT AT M/A/R/C UPON COMPLETION OF SESSIONS.